

## E-Twinning project timeline

### **Activity #1 (September):**

To shoot a presentation video with the whole class: first part in English, then possibly using their mother tongues for one or two sentences (with subtitles in English so that everyone can understand). Every student will have the opportunity to say at least one sentence.

The video could last up to ten minutes. The class may be divided into groups so that each group can work on one theme.

The purpose of the video is showing the premises of the high school (the classroom, canteen, school library).

Once the video is completed students can design a logo for the project. Then a logo competition will take place late September or early October.

### **Activity #2 (October):**

Students will work in pairs (one German student and one French student) and have two weeks to ask their counterpart questions about their life and culture via Whatsapp, email, messenger, etc

Then they have to make an oral presentation about the culture of their counterpart in English.

Ideas for the questions:

- Country of origin / Birthplace
- Place of residence
- Language(s) spoken at home or with friends / at school
- Food habits and how your day is organized (meals, snacks, classes, free time, transport, sleep)
- Religions / beliefs / traditions / festivities & celebrations
- What's important for you in life? What are your aims in life?
- What are you worried about?
- Do you care about the environment?
- Do you have pets?
- What's your passion? What's your favourite sport?
- Why did you choose this training (BTS / Ausbildung)?
- What kind of job would you like to do after your studies?
- Any other issues of interest

### **Activity #3 (November and december)**

Our students could create a survey (using Google form) about cultural features (habits and values).

Each class creates their own survey until the end of November and both classes have to answer both surveys by mid-December. At the end, we will compare the results in order to know how different or how similar our cultures are.

### **Activity #4 (January)**

- French guianese students propose a Guianese product to their counterparts who will act as a German wholesaler. They will proceed by email. The Guianese will create a leaflet in order to present their company and a catalog in order to present their range of products.
- Their German counterparts will answer the email demonstrating their interest and asking for more information.

- Students from French Guiana will follow up and answer their counterparts' questions.
- The German wholesaler will send by email a request for quotation.
- The French Guianese seller will propose a phone call to discuss the quotation.

#### **Activity #5 (February)**

The German wholesaler and the French Guianese seller make a telephone role play:

- First contact (greetings & small talk)
- To identify the needs of the German prospects
- The seller argues the case
- The seller deals with the objections of the German prospect.
- The two business partners conclude the contract which will be sent by email to the German wholesaler to be signed and to be sent back.

#### **Activity #6 (March)**

- German students propose a German product to their counterparts who will act as a French Guianese wholesaler. They will proceed by email. The Germans will create a leaflet in order to present the company and a catalog in order to present the range of products.
- Their French Guianese counterparts will answer the email demonstrating their interest and asking for more information.
- Students from Germany will follow up and answer their counterparts' questions.
- The French Guianese wholesaler will send by email a request for quotation.
- The German seller will propose a phone call to discuss the quotation.

#### **Activity #7 (May)**

The French Guianese wholesaler and the German seller make a telephone role play:

- First contact (greetings & small talk)
- To identify the needs of the German prospects
- The seller argues the case
- The seller deals with the objections of the German prospect.
- The two business partners conclude the contract which will be sent by email to the German wholesaler to be signed and to be sent back.